

**CITY OF NEW BALTIMORE**  
**MEDICAL MARIHUANA FACILITY SCORING CRITERIA**

**General License Application Evaluation**

*The City Council, itself, and/or with the assistance of designees shall assess and evaluate all applications submitted according to the provisions of its Medical Marihuana Facility Ordinance. **Highest scores on this scoring criteria does not guarantee a license, but shall be utilized by the City as a tool in evaluating applications. Ultimate discretion of awarding said licenses is vested with the City Council.** Incomplete applications shall not be accepted for assessment. If, during or following assessment, such application is found to be incomplete, it shall not be eligible for further consideration until complete. Criteria shall include the following:*

- (1) The content and sufficiency of the information contained in the application.
- (2) Whether the proposed Medical Marihuana Facility will be consistent with land use for the surrounding neighborhood and not have a detrimental effect on traffic patterns and resident safety.
- (3) Planned outreach on behalf of the proposed Medical Marihuana Facility, and whether the Applicant or its stakeholders have made, or plan to make, significant physical improvements to the building housing the Medical Marihuana Facility, including plans to eliminate or minimize traffic, noise, and odor effects on the surrounding neighborhood.
- (4) Whether the Applicant or any of its stakeholders have a record of acts detrimental to the public health, security, safety, morals, good order, or general welfare prior to the date of the application; whether the Applicant or any of its stakeholders have previously operated an illegal business of any kind.
- (5) Whether the Applicant has reasonably and tangibly demonstrated it possesses sufficient financial resources to fund, and the requisite business experience to execute, the submitted business plan and other plans.
- (6) Whether the proposed location within the City in relation to its proximity to other locations for Medical Marihuana Facilities represents a reasonable and harmonious dispersion of Medical Marihuana Facilities within the City.
- (7) Whether the size and nature of the use in relationship to previously approved and issued permits and Medical Marihuana Facilities is reasonable.
- (8) Whether the business experience of the Applicant previously within the City and elsewhere demonstrates that the Applicant has sufficient experience and requisite business experience in the operation of the proposed Medical Marihuana Facility.

<b>CITY OF NEW BALTIMORE MEDICAL MARIHUANA FACILITY SCORING CRITERIA</b>			
<b>Description</b>	<b>Criteria</b>	<b>Maximum Points</b>	<b>Earned Points</b>
<b>Business Ownership</b>			
<i>Ownership Structure</i>	Content and sufficiency of information; Professionalism of submitted documentation, including clear labeling of required items.	1	
<i>Organizational Chart Provided</i>		1	
<i>Ownership Interests</i>	At least 1 owner is an honorably discharged military veteran.	1	
	At least one owner has an advanced medical degree.	1	
<i>Detailed Business Plan</i>	Plan must be detailed with at least three (3) year valid pro forma included.	1	
<b>Total - Business Ownership</b>		<b>5</b>	

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<b>Description</b>	<b>Criteria</b>	<b>Maximum Points</b>	<b>Earned Points</b>
<b>Business Experience</b>			
<i>Documented Business History</i>	Nature and type of prior business, year of operation, etc.	1	
<i>Current Business Ownership Documentation</i>	Description of current business ownership.	1	
<i>Business Diversification</i>	Applicant holds other commercial licenses.	1	
<i>Medical Certifications</i>	Applicant holds and maintains documented medical certifications or licenses.	1	
<i>Compliance History</i>	Applicant has not had a permit or license revoked (including for medical marihuana) by any state or municipality.	1	
	Applicant has not engaged in a MMF or dispensary in any Michigan municipality prior to December 15, 2017.	1	
	Documented history or regulatory compliance at federal, state, and local levels.	1	
	No history of federal, state, or local complaints/incidents	1	
<i>Business Litigation</i>	Applicant has not been involved and is currently not involved in any business litigation.	1	
<b>Total - Business Experience</b>		<b>9</b>	

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Description	Criteria	Maximum Points	Earned Points
<b>Financial Stability</b>			
<i>Applicant has disclosed and documented sources and total amount of capitalization to operate and maintain MMF of: <b>(only one category shall apply)</b></i>	At least \$300,000	1	
	At least \$500,000	2	
	At least \$1,000,000	3	
<i>Sufficient Financial Resources</i>	Applicant, or any owners of Applicant have not filed for Ch 7, 11, 12 or 13 bankruptcy in the last seven (7) years.	3	
	Applicant, or any owners of Applicant have not had IRS liens placed upon any financial accounts or property.	3	
<i>Tax Return History</i>	Applicant has both personal and corporate income tax returns for the past five (5) years.	1	
<b>Total - Financial Stability</b>		<b>8-10</b>	

CITY OF NEW BALTIMORE MEDICAL MARIHUANA FACILITY SCORING CRITERIA			
Description	Criteria	Maximum Points	Earned Points
<b>Business Operations</b>			
<i>Job Creation</i>	Content and sufficiency of information; Professionalism of submitted documentation, including clear labeling of required items.	1	
<i>Applicant Describes a Staffing Plan to:</i>	Employ one (1) or more City residents.	1	
	Ensure safe dispensing, adequate security, theft prevention, and maintenance of confidential information.	1	
	Provide training and educational opportunities for employees, including best practices for patient confidentiality, tracking, fraud, etc.	1	
	Requires employees to take cannabis training courses.	1	
	Provides equipment, standards, and procedures for safe operation of its facilities and engages employees on best practices.	1	
<i>Employee Compensation</i>	Applicant describes employing three (3) or more employees at more than \$15/hour.	1	
	Applicant describes a plan to offer employee benefits in addition to wages or salary.	1	
	Applicant describes a plan to provide employer paid health insurance.	1	
<i>Employee Integrity</i>	Applicant has a documented code of ethics and plan to ensure honesty and integrity of employees.	1	
<b>Total - Business Operations</b>		<b>10</b>	

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<b>Description</b>	<b>Criteria</b>	<b>Maximum Points</b>	<b>Earned Points</b>
<b>Facility Improvements, Maintenance, Use, and Security</b>			
<i>Security/Facility</i>	Applicant plans to renovate or rehabilitate a vacant structure.	1	
	Applicant plans to construct a new structure or facility.	1	
<i>Capital Improvement (only one category shall apply)</i>	Applicant proposes facility capital improvement in excess of \$100,000.	1	
	Applicant proposes facility capital improvement in excess of \$500,000.	2	
	Applicant proposes facility capital improvement in excess of \$1,000,000.	3	
<i>Building</i>	Applicant has provided rendering and/or blueprints or plans of facility as proposed to be used, including facades and landscaping.	1	
<i>Maintenance Plan</i>	Applicant provides plan to inspect to ensure interior and exterior integrity and maintenance.	1	
	Applicant provides a plan to keep exterior free of trash, graffiti, loiters, etc.	1	
<i>Traffic</i>	Applicant describes expected daily number of patients and proposed volume of vehicular traffic.	1	
<i>Facility Plan Provides for:</i>	Separate lobby to identify patients and ensure non-patients may not access marihuana dispensary area (if applicable).	1	
	Secure storage of medical marihuana.	1	
	Preventing visibility of medical marihuana from facility exterior or common public area within a building or structure, if non-provisioning center.	1	
	Back-up power generation.	1	
<i>Co-location</i>	Applicant provided a proposal for a co-location of facilities and an explanation of the integration of such facilities, including a drawing showing the relationship between the facilities being co-located, including square footages and the separation provided between such facilities, including identification of any points of entry, ingress or egress, and controls of each location.	1	
<i>Insurance Plan</i>	Applicant demonstrates access and ability to insure facility contents, employees, and patients, through property, business, general liability, and auto and worker's compensation insurances and demonstrates willingness to name City as additional insured.	1	
<i>Waste Management</i>	Applicant describes a plan for disposal of waste product.	1	
	Applicant describes "green" business practices and energy conservation techniques.	1	

Description	Criteria	Maximum Points	Earned Points
<b>Facility Improvements, Maintenance, Use, and Security</b>			
<i>Security Plan</i>	Applicant provided a detailed security plan.	1	
	Applicant provided copies of material safety data sheets for hazardous compounds, pesticides and fertilizers.	1	
	Applicant has 24/7 video monitoring of the interior and exterior of the facility.	1	
	Applicant has employed a security guard during business hours.	1	
	If no security guard, then Applicant has a security system in place to alert owner and police to possible tampering with the facility or its contents.	1	
<i>Facility will be Equipped with:</i>	Facility entry and exit	1	
	Glass breakage	1	
	Panic buttons	1	
	Motion sensors	1	
<i>Odor Control</i>	Applicant has provided a detailed plan and equipment to minimize or eliminate the impact of increased odor on nearby neighborhoods.	1	
<b>Total - Facility Improvements, Maintenance, Use, and Security</b>		<b>25-27</b>	

<b>CITY OF NEW BALTIMORE MEDICAL MARIHUANA FACILITY SCORING CRITERIA</b>			
Description	Criteria	Maximum Points	Earned Points
<b>Community Outreach and Relations</b>			
<i>Applicant has Demonstrated and Described:</i>	A plan to meet with neighborhood organizations, business association, crime watch, and other neighborhood organizations to provide contract information for questions, concerns, issues, etc.	1	
	Applicant to provide a patient education plan to detail to patients the benefits and drawbacks of certain marihuana strains or products in connection with the debilitating medical conditions set forth in the Michigan Medical Marihuana Act.	1	
	A description of drug and alcohol awareness programs that shall be provided or arranged for by the Applicant, and made available for the public.	1	
	A community commitment program and volunteerism plan.	1	
	Past acts of volunteerism and community involvement.	1	
<i>Applicant has Identified:</i>	A specific owner and/or employee to serve as a liaison with the City.	1	
	A specific owner and/or employee to serve as a liaison with the surrounding community.	1	
<b>Total - Community Outreach and Relations</b>		<b>7</b>	

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<b>Criteria</b>	<b>Maximum Points Available</b>	<b>Earned Points</b>
<i>Business Ownership</i>	5	
<i>Business Experience</i>	9	
<i>Financial Stability</i>	8-10	
<i>Business Operations</i>	10	
<i>Facility Improvements, Maintenance, Use, and Security</i>	25-27	
<i>Community Outreach and Relations</i>	7	
<b>FINAL TOTAL:</b>	64-68	